STAGE PRODUCTION SERVICES FOR THE QUALIFYING DRAW FOR THE UEFA EUROPEAN FOOTBALL CHAMPIONSHIP 2024

Phase 1: Request for Information
1. Introduction

On 9 October 2022, UEFA will host the Qualifying Draw for the UEFA European Football Championship 2024 ("UEFA EURO 2024™"), which is due to be held in Germany from 14 June through 14 July 2024, in the Festhalle at the Messe Frankfurt in Frankfurt a.M., Germany (the "Qualifying Draw").

UEFA, together with any of its subsidiaries (in particular, including EURO 2024 GmbH), wishes to select one or several company(ies) for the provision of stage production services, including, *inter alia*, the set-up of the stage set and respective technical services as further described in the modules below (the "Services").

The selected company(ies) will be responsible for the provision of stage set and technical equipment and personnel.

For such purposes, UEFA intends to organize a tendering process ("Tender"). Companies are invited to bid for only one or as many modules as desired:

- **Module 1**: Stage Set Services including the following key elements:
  - Stage Set Technical direction and logistics management;
  - Stage Set construction; and
  - Stage Set installation, operation and removal.

- **Module 2**: Stage Technical Services including the following key elements:
  - Technical direction, production and logistics management;
  - Stage management;
  - Lighting systems and technical equipment;
  - Audio systems and technical equipment;
  - Video systems and technical equipment;
  - Rigging systems and technical equipment.

2. The Selection Process

The process for the selection of company(ies) for the provision of stage production Services, as currently planned, is divided into two-phases:

- **Phase 1** – Request for Information ("RFI"): the initial, pre-Tender phase during which UEFA collects information regarding the candidate(s) based on which it evaluates eligibility of such candidate(s) to participate in Phase 2;

- **Phase 2** – The Tender: the Request for Proposals ("RFP") which will set forth all applicable terms and conditions for the Tender and a detailed overview of the requested Service will be sent out to the selected candidate(s) following the RFI (and/or to any other entities invited by UEFA), during which UEFA will evaluate proposals and subsequently select and appoint a qualified company(ies) for the provision of the Services.

To give each candidate(s) an overview of the timing and further proceedings, UEFA has put into place the following Tender process plan (which may be subject to change at any time, as deemed necessary by UEFA):
3. Submissions of Information

In order to be considered eligible to participate in the Tender, interested candidate(s) shall respond to this RFI by submitting the relevant information and documentation as set out in Section 4 by email to be sent at Joanna.greene@uefa.ch by no later than 18:00 CET on 31 MARCH 2022.

For general queries, please contact:
Joanna Greene
Senior Event Expert
joanna.greene@uefa.ch
Mobile Tel: +41 (0)79 829 21 38

Late and/or incomplete submissions which do not include all the requested information and documentation will be immediately rejected by UEFA.

Upon receipt of the completed submission with all required supporting information and documentation, UEFA shall determine, at its sole discretion, if it requires further information/documentation or clarification from any or all of the candidate(s). In such cases, UEFA reserves the right to contact the relevant candidate accordingly and to request that they provide such additional information/documentation.

UEFA, at its sole discretion, will decide which candidate(s) are qualified to participate in the Tender and such qualified candidate(s) will receive the RFP. Unsuccessful candidate(s) will be informed accordingly, and UEFA shall not be obliged to give any reason for its selection or rejection.

4. Required Information and Documentation

Before selection of the candidate(s) that may participate in the Tender and receive the RFP, UEFA shall evaluate the eligibility of the candidate(s) based on the review of the following information and documentation (all documentation must be returned in English):

- description of proven experience in the provision of technical direction, stage management, lighting, audio, video and rigging systems and technical equipment Services for live stage broadcast events; please provide examples and references of previous provision of production services for live stage broadcast events;
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- evidence of sufficient resources and appropriate infrastructure to provide high-class stage production Services;
- "Statement of Undertaking" in the form provided in Appendix 1 to this RFI duly signed by an authorised representative of the interested entity;
- 2 video clips of a previously produced show which was live broadcast or live streamed. Clips should be minimum 3 minutes in duration. A maximum of 5 video clips will be accepted and the event must have been delivered in the past 5 years. The video clips should be a continuous excerpt of a live broadcast: no show reels will be accepted. Beauty cams of multi feed are acceptable. For each clip provided, candidates must provide a detailed description of the technical areas they were responsible for;
- indication of which module(s) the companies would like to bid on;
- organisational chart with key personnel (must be English-speaking and adequately trained).

NOTE: The requirement to submit the abovementioned information is mandatory for all candidates, including former and current suppliers. During any part of the Tender, UEFA reserves the right to request additional information/documentation, as deemed necessary, including but not limited to any guarantees.

5. Legal Provisions

1. This RFI does not constitute an invitation to make offers or an invitation to participate in the Tender, nor does it constitute the basis of any contract which may be concluded upon conclusion of the Tender.

2. Information collected through this RFI will be used by UEFA solely for its analysis and will not be disclosed to the public.

3. UEFA reserves the right to reject any and all submissions of information, amend or supplement any rules set up herein and/or cancel part of or the entire selection process (and/or the Tender). If part of or the entire selection process is cancelled, it may be restarted at any time and any given interested candidate may or may not be invited to participate in the new selection process, at UEFA’s absolute discretion.

4. UEFA has taken all reasonable care to ensure that any information provided by UEFA in relation to this RFI, the Tender and/or the RFP is accurate in all material respects. However, any such information is provided solely by way of explanation of the services which UEFA intends to use, and neither UEFA nor any of its representatives, agents or employees make any representation or warranty or accept any responsibility for the accuracy or completeness of any such information. Nor shall they be liable for any loss and/or damage suffered by any candidates in reliance on such information or any subsequent communication made by UEFA.

5. The candidate agrees that:

5.1. (a) it (and its officers, employees, representatives, agents and advisers) shall keep confidential the terms of this RFI and any information relating to affairs or business of UEFA which comes into its possession in relation to this RFI, the RFP and/or the Tender;
5.2. (b) it shall not disclose confidential information (or any parts of it) to any third party without the prior written consent of UEFA, which may be given or withheld in its absolute discretion (save, where required by applicable laws);
5.3. (c) it shall only be entitled to use confidential information for the purpose of the Tender; and
5.4. (d) it shall not discuss the financial terms of the Tender with other candidates.

6. Each candidate is responsible for all costs, expenses, losses and liabilities incurred in the preparation of its submission of information to participate in the Tender, any responses to requests for further information by UEFA and any
negotiation with UEFA following receipt by UEFA of its expression of interest (whether or not an invitation to participate in the RFP is issued). UEFA shall not be liable to any interested candidate for any costs or losses arising in connection with the submission of information and documentation related to this RFI.

7. Each candidate is responsible for ensuring that no information nor representation made to UEFA is false, inaccurate and/or misleading.

8. Each candidate is strictly prohibited from making any form of public announcement or statement relating directly or indirectly to this RFI, the RFP, the Tender, UEFA, and/or any UEFA competition (whether it is invited to participate in the Tender or not) without the prior written consent of UEFA, which may be given or withheld in its absolute discretion and that any non-compliance will lead to the penalty of being held responsible for any damages caused.

9. All intellectual property and commercial rights in relation to UEFA, this RFI, the RFP and/or the Tender belong exclusively to UEFA.

10. Each candidate shall comply with all legal provisions contained in this RFI or otherwise agreed in writing with UEFA.

11. The appointment of any candidate to provide the Services is subject to such selected candidate and UEFA or any of UEFA subsidiaries (in particular, including EURO 2024 GmbH) entering into a long form agreement provided by UEFA, which shall contain the full terms and conditions of such appointment.
APPENDIX 1:

Phase 1 - Statement of Undertaking

Name of company: __________________________________________________________
Tax number: _______________________________________________________________
Address: _________________________________________________________________

referred to hereinafter as the “Company”, hereby expresses interest in participating in the Tender for the provision of Stage Production Services at the Qualifying Draw for the UEFA EURO 2024™, and undertakes that:

1. no information provided nor representations made to UEFA are false, inaccurate or misleading;

2. none of the Company nor its officers, employees, representatives, agents and advisers shall make any form of public announcement or statement relating directly or indirectly to UEFA, this RFI, the RFP and/or the Tender to any third-party (including but not limited to the media) without the prior written approval of UEFA and that any non-compliance will lead to the penalty of being held responsible for any damages caused;

3. the Company and its officers, employees, representatives agents and advisers shall keep confidential the terms of this RFI and any information relating to affairs or business of UEFA which comes into its possession in relation to this RFI, the RFP and/or the Tender shall not disclose confidential information (or any parts of it) to any third party without the prior written consent of UEFA, which may be given or withheld in its absolute discretion (save, where required by applicable laws) and it shall only be entitled to use confidential information for the purpose of the Tender;

4. all intellectual property and commercial rights in relation to UEFA, this RFI, the RFP and/or the Tender belong exclusively to UEFA;

5. the Company shall comply with all legal provisions contained in this RFI or otherwise agreed in writing with UEFA;

6. UEFA shall not be held responsible for any costs, expenses, losses and/or liabilities incurred in by the Company in the preparation and submission of its Letter and information and/or documentation in response to this RFI and/or any responses to requests for further information by UEFA;

7. any association with UEFA and/or its competitions and events in any manner whatsoever without UEFA’s prior written approval is strictly prohibited;

8. UEFA shall not be required to invite the Company to participate in the RFP and Tender and reserves the right to re-organise any services related to the Tender or to re-open part of or the entire tendering process at a later stage;

9. this Statement of Undertaking and any related documentation shall be governed by and construed in accordance with the substantive laws of Switzerland. The place of jurisdiction shall be Nyon, Switzerland.

By submitting this Statement of Undertaking (where capitalised terms shall have the meaning as defined in this RFI, unless otherwise defined herein), I/we confirm that I/we have read and understood the foregoing terms and conditions issued by UEFA regarding the process for selection of a candidate(s) for the provision of Stage Production Services at the Qualifying Draw for the UEFA EURO 2024™ and agree that the Company which I/we duly represent is bound by such terms and conditions.

Signature: ______________________________________________________________
Name and Title: __________________________________ Date: _________________
Place: __________________________ Official Stamp: